

Tasas Expresadas en IBR (E.A.)+/- [Puntos] (E.A.)

Leasing

| Tamaño empresa* / Plazo<br>(Cifras en millones) | 0-1 año | 1-2 años | 2-3 años | 3-4 años | 4-5 años | 5-6 años | 6-7 años | 7-8 años | 8-9 años | 9-10 años | 10-11 años | 11-12 años | 12-13 años | 13-14 años | 14-15 años |
|-------------------------------------------------|---------|----------|----------|----------|----------|----------|----------|----------|----------|-----------|------------|------------|------------|------------|------------|
| PN                                              | 5,01%   | 6,33%    | 7,28%    | 7,28%    | 7,44%    | 7,50%    | 7,60%    | 7,82%    | 7,92%    | 7,98%     | 7,98%      | 8,08%      | 7,98%      | 8,19%      | 8,19%      |
| 0-20.000                                        | 5,01%   | 6,22%    | 7,12%    | 7,12%    | 7,28%    | 7,34%    | 7,44%    | 7,44%    | 7,55%    | 7,76%     | 7,76%      | 7,87%      | 7,76%      | 7,98%      | 7,98%      |
| 20.001- 40.000                                  | 4,96%   | 5,59%    | 6,49%    | 6,49%    | 6,64%    | 6,70%    | 6,80%    | 6,96%    | 7,12%    | 7,12%     | 7,12%      | 7,23%      | 7,12%      | 7,34%      | 7,34%      |
| 40.001- 60.000                                  | 4,85%   | 5,12%    | 5,48%    | 5,90%    | 5,96%    | 6,06%    | 6,17%    | 6,22%    | 6,33%    | 6,43%     | 6,43%      | 6,49%      | 6,70%      | 6,80%      | 6,80%      |
| 60.001- 80.000                                  | 4,70%   | 4,96%    | 5,43%    | 5,85%    | 5,90%    | 6,01%    | 6,11%    | 6,11%    | 6,27%    | 6,33%     | 6,33%      | 6,38%      | 6,54%      | 6,64%      | 6,64%      |
| 80.001- 112.000                                 | 4,59%   | 4,91%    | 5,22%    | 5,59%    | 5,69%    | 5,75%    | 5,85%    | 5,90%    | 6,01%    | 6,06%     | 6,06%      | 6,11%      | 6,27%      | 6,38%      | 6,38%      |
| >112.000                                        | 4,02%   | 4,39%    | 4,70%    | 4,91%    | 4,96%    | 5,06%    | 5,12%    | 5,22%    | 5,27%    | 5,27%     | 5,33%      | 5,43%      | 5,48%      | 5,59%      | 5,59%      |

Crédito Directo SIN FNG

| Tamaño empresa* / Plazo<br>(Cifras en millones) | 0-1 año | 1-2 años | 2-3 años | 3-4 años | 4-5 años | 5-6 años | 6-7 años | 7-8 años | 8-9 años | 9-10 años | 10-11 años | 11-12 años | 12-13 años | 13-14 años | 14-15 años |
|-------------------------------------------------|---------|----------|----------|----------|----------|----------|----------|----------|----------|-----------|------------|------------|------------|------------|------------|
| PN                                              | 5,38%   | 7,55%    | 8,62%    | 9,06%    | 9,11%    | 9,22%    | 9,43%    | 9,60%    | 9,65%    | 9,71%     | 9,71%      | 9,82%      | 9,71%      | 9,92%      | 9,92%      |
| 0-20.000                                        | 5,38%   | 7,39%    | 8,46%    | 8,89%    | 8,95%    | 9,06%    | 9,22%    | 9,38%    | 9,49%    | 9,49%     | 9,49%      | 9,60%      | 9,49%      | 9,71%      | 9,71%      |
| 20.001- 40.000                                  | 5,38%   | 6,75%    | 7,82%    | 8,25%    | 8,30%    | 8,41%    | 8,57%    | 8,73%    | 8,84%    | 8,84%     | 8,84%      | 8,95%      | 8,84%      | 9,06%      | 9,06%      |
| 40.001- 60.000                                  | 4,96%   | 5,22%    | 5,69%    | 6,01%    | 6,17%    | 6,27%    | 6,38%    | 6,43%    | 6,54%    | 6,70%     | 6,70%      | 6,75%      | 6,75%      | 6,86%      | 6,86%      |
| 60.001- 80.000                                  | 4,80%   | 5,06%    | 5,54%    | 5,85%    | 6,01%    | 6,11%    | 6,22%    | 6,27%    | 6,38%    | 6,54%     | 6,54%      | 6,54%      | 6,59%      | 6,70%      | 6,70%      |
| 80.001- 112.000                                 | 4,65%   | 5,06%    | 5,43%    | 5,64%    | 5,75%    | 5,80%    | 5,90%    | 5,96%    | 6,06%    | 6,11%     | 6,11%      | 6,43%      | 6,43%      | 6,54%      | 6,54%      |
| >112.000 Modernización                          | 4,07%   | 4,44%    | 4,75%    | 4,96%    | 5,12%    | 5,12%    | 5,17%    | 5,27%    | 5,33%    | 5,48%     | 5,48%      | 5,64%      | 5,64%      | 5,75%      | 5,75%      |
| >112.000 Capital de Trabajo                     | 4,28%   | 4,65%    | 4,96%    | 5,17%    | 5,33%    | 5,33%    | 5,38%    | 5,48%    | 5,54%    | 5,69%     | 5,69%      | 5,85%      | 5,85%      | 5,96%      | 5,96%      |

Crédito Directo CON FNG

| Tamaño empresa* / Plazo<br>(Cifras en millones) | 0-1 año | 1-2 años | 2-3 años | 3-4 años | 4-5 años | 5-6 años | 6-7 años | 7-8 años | 8-9 años | 9-10 años | 10-11 años | 11-12 años | 12-13 años | 13-14 años | 14-15 años |
|-------------------------------------------------|---------|----------|----------|----------|----------|----------|----------|----------|----------|-----------|------------|------------|------------|------------|------------|
| PN                                              | 5,38%   | 7,55%    | 8,62%    | 9,06%    | 9,11%    | 9,22%    | 9,43%    | 9,60%    | 9,65%    | 9,71%     | 9,71%      | 9,82%      | 9,71%      | 9,92%      | 9,92%      |
| 0-20.000                                        | 5,38%   | 7,39%    | 8,46%    | 8,89%    | 8,95%    | 9,06%    | 9,22%    | 9,38%    | 9,49%    | 9,49%     | 9,49%      | 9,60%      | 9,49%      | 9,71%      | 9,71%      |
| 20.001- 40.000                                  | 5,38%   | 6,75%    | 7,82%    | 8,25%    | 8,30%    | 8,41%    | 8,57%    | 8,73%    | 8,84%    | 8,84%     | 8,84%      | 8,95%      | 8,84%      | 9,06%      | 9,06%      |
| 40.001- 60.000                                  | 4,96%   | 5,22%    | 5,69%    | 6,01%    | 6,17%    | 6,27%    | 6,38%    | 6,43%    | 6,54%    | 6,70%     | 6,70%      | 6,75%      | 6,75%      | 6,86%      | 6,86%      |
| 60.001- 80.000                                  | 4,80%   | 5,06%    | 5,54%    | 5,85%    | 6,01%    | 6,11%    | 6,22%    | 6,27%    | 6,38%    | 6,54%     | 6,54%      | 6,54%      | 6,59%      | 6,70%      | 6,70%      |
| 80.001- 112.000                                 | 4,65%   | 5,06%    | 5,43%    | 5,64%    | 5,75%    | 5,80%    | 5,90%    | 5,96%    | 6,06%    | 6,11%     | 6,11%      | 6,43%      | 6,43%      | 6,54%      | 6,54%      |
| >112.000 Modernización                          | 4,07%   | 4,44%    | 4,75%    | 4,96%    | 5,12%    | 5,12%    | 5,17%    | 5,27%    | 5,33%    | 5,48%     | 5,48%      | 5,64%      | 5,64%      | 5,75%      | 5,75%      |
| >112.000 Capital de Trabajo                     | 4,28%   | 4,65%    | 4,96%    | 5,17%    | 5,33%    | 5,33%    | 5,38%    | 5,48%    | 5,54%    | 5,69%     | 5,69%      | 5,85%      | 5,85%      | 5,96%      | 5,96%      |

Factoring

| Tamaño empresa* / Plazo<br>(Cifras en millones) | 0-1 año |
|-------------------------------------------------|---------|
| PN                                              | 5,38%   |
| 0-20.000                                        | 5,38%   |
| 20.001- 40.000                                  | 4,85%   |
| 40.001- 60.000                                  | 4,44%   |
| 60.001- 80.000                                  | 4,28%   |
| 80.001- 112.000                                 | 4,13%   |
| >112.000 Capital de Trabajo                     | 3,56%   |

\*Tasas de referencia. Las tasas finales de cada operación dependerán de la negociación con el cliente.\*

\* El tamaño de la empresa es según el nivel de ventas registrado en el último año fiscal.